

Warrant No:	G00349/00/00	Operation: HECTOR
Call date/time:	11/07/2020 11:55:31	Transcribed by:
Session No:	06480	Full Session
Proofed by:		Date: 25/08/2022

COX TO NGUYEN

COX AIDAN COX NGUYEN TONY NGUYEN

NGUYEN: Yeah.

COX: How's it going?

NGUYEN: Yeah alright you?

COX: Not too bad. What are you up to?

NGUYEN: Eh, not doing anything. I have kids. Cooking, doing inductions.

COX: Oh yeah.

NGUYEN: Yeah. Oh –

COX: What's the time next week, hey?

NGUYEN: Yeah, MB1 the boys start sheeting straight away.

COX: Do we – are we ringing anyone up to – to do anything (UNDECIPHERABLE)?

NGUYEN: Yeah I'm going to get (UNDECIPHERABLE). We've got Paul and Lachlan on - on

Monday just (UNDECIPHERABLE) sheets.

COX: Huh?



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NGUYEN: I've got Paul and Lachlan on Monday with the (UNDECIPHERABLE) sheets.

COX: Oh yeah right.

NGUYEN: And they can start stripping, they can fall back on stripping. You know what I mean?

COX: Yeah, yeah.

NGUYEN: Yeah.

COX: That'll keep them busy.

NGUYEN: Yeah.

COX: Um -

NGUYEN: I think I probably need them for like - yeah we'll put them on early.

COX: Yeah we'll see.

NGUYEN: Yeah.

COX: Um, don't strip the internal, yeah?

NGUYEN: No, no, no, no l'm keeping – I'm keeping the internal as long as possible.

COX: Oh you can – you can strip the hob, the internal hob. You can strip that if you want to?



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NGUYEN: No leave it. Just, no leave it. There's no point. Otherwise where we going to stack it. Keep

it there.

COX: Oh shit you know we should have put a fillet on the fuckin' – the hob. We never did, did

we?

NGUYEN: That's what I said and they said you don't need to fillet 'cause there's no

sharp to it but it's going to chip.

COX: Yeah we – we would – we should have put in on the, um, on the edge that's exposed.

NGUYEN: Yeah because they were chipped.

COX: They were chipped. Fuck it. Forgot that. I told him it didn't need it everywhere else because

we were going to be grouting up the (UNDECIPHERABLE).

NGUYEN: Yeah.

COX: But we would actually need it on – anyway just fuckin' (UNDECIPHERABLE).

NGUYEN: No, you – we'll get – we'll just get a – just rub it a bit.

COX: We grind it back or something or other, yeah, yeah.

NGUYEN: Yeah. (UNDECIPHERABLE)Yeah.

COX: Hey, um, so I had that conversation yesterday.



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NGUYEN: Yeah, yeah, well –

COX: So it was pure – it was so pure on – this is what he started the conversation with how, um,

he was going to get FRP package for – for RJS and how he was going to do the civils

package.

NGUYEN: As in - as in Project HQ is going to do the civil package?

COX: Project HQ is going to do the civils package and RJS are going to do the FRP and you

know we just - just all sort of fold it all together and split the profits somewhere.

NGUYEN: Is that what he said?

COX: Yeah this is what he was asking and I said - and I was like 'so you're going to take on 1.5

million dollar civil package' and he said 'yeah why not' and I said 'well do you know what (UNDECIPHERABLE)' and he says 'no but you do' and I said 'sure, do you think I'm going to fuckin' hold your hand and babysit you through it. Um, I'll be busy with other things'. He says 'yeah but I know people. Like I've got a landscaper'. Um, I said 'great a landscaper. A landscaper is easy, anybody can landscape.' So I – I made him go through the 1.5 million because he – he had the budget and it turns out the 1.5 million but the other half

of it was in POs and traffic control and survey. (LAUGHS).

NGUYEN: (LAUGHS).

COX: So the 1.5 million was actually only about a million dollars.

NGUYEN: A million, yeah, yeah.

COX: And then – and then I got him to – one of the lifts basically has to be excavated into a rock



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shelf and I was like 'who are you going to get to do that for you'. He's like 'oh Stevie Harr – Harris, Steve (UNDECIPHERABLE) excavations'. I said 'are you really going to use those boys to do that work'. I says he was out at Kingswood and he – and this is the truth, he was like – he had an electrician that I know very well, driver excavator. I said he's not an excavator. I'll bring him around and you can see it a mile away. Is he – is he any good mate because you want to have somebody that knows what here up for that sort of activity to look at your access. So I talked to him pretty much out of, um, the civils package, um, and – and basically I said to him that if he wants to make money, the only thing they weren't interested in because he's keen to sit down with you because he thinks maybe if gets you in the room that you'll, you know, he'll convince you that that's the, you know, just makes sense.

NGUYEN: What did he say, so what did he say, say I want to speak to Tony as well?

COX: I don't know I was using you as the bad guy.

NGUYEN: Oh.

COX: I was saying, you know, Tony - Tony is not convinced that you can add value. You know

we're a pretty much a startup business and you know we've got enough overheads. Um, we've got enough people at – at, you know, that sort of decision making level but what we don't have is enough, um, bodies on the ground and I says you know taking you on board is basically all we're going to do there is cut our profits because you're going to be wanting, you know, a third of everything we make. Um, I said it doesn't make any sense because you need to actually bring something to the table for that to happen. So I said this is – I said 'I tell you this is what we want. We want you to get Andrew Gayed on board'. He said 'he's on board'. I said 'well he's not really'. He's on board when the four of us – the four of us are sitting on a table talking about how we can maximise profit on – on this station and – and he's on board when we're using him to fuckin' manipulate the tenderer. To put things



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in the scope and scare everybody off and then take them out but, um, that'll be doing, taking the budget out or something. You know he needs to be doing that sort of thing, um, to – to make it worth everybody's while otherwise I just price this job myself and not worry about (UNDECIPHERABLE).

NGUYEN: And what did he say (LAUGHS)?

COX: He's like, he agreed to it. He said he was going to get it happ – he was going to make it

happen. So – but that's the good thing. If he does great and if he doesn't, great.

NGUYEN: Yeah, yeah, if he does then yeah – either way we'll make money like –

COX: Yeah well if it's just me and you we'll make money and if he can't – if he can't do what

he's saying he's going to do –

NGUYEN: Yeah.

COX: If he can't do what he's going – what he's saying. Sorry I'm just watching Johnny. He's

moving there it's a bit of a danger driving in the back of this driveway.

NGUYEN: Oh yeah of course, yeah.

COX: If we can't get that man on board then there's nothing for – but if you just get them on

board then there's probably a good opportunity, you know, to be another Lithgow.

NGUYEN: Yeah, exactly, yeah. Fuck.

COX: So I mean we'll see what happens but, um, so he – he seems to think – he asked me to



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figure out how to split the work to, um, um, to maximise or to you know to split the work based on what we want to do and where we think the profit lies. Um, so I said oh well but, um, the – the, you know, if we don't have a conversation with, um, Andrew, if the four of us don't have a conversation together then as far as I'm concerned we've got nothing to talk about. That's pretty much all I'm after.

NGUYEN: Yeah well that it is what it is, that's it. Like –

COX: That's it, oh yeah.

NGUYEN: You – like you can't like, what is he going to be, like if you bring him on board we're

going to just babysit him. He's just going to be another Nathan.

COX: He - you know what we'd end up doing, we'd end up delivering the thing for him and

making Project HQ money and teaching them how to do the job in the process.

NGUYEN: No, no, but what – yeah I'm never going to do that but if you say if you want to run Project

HQ you run it yourself because we'll be busy. That's it. You say well – well our Project

HQ cannot be involved because I'm not going to babysit.

COX: Yeah, no, by the end of the conversation he was aware that, um, Project HQ is a fuckin'

pipedream and it's not going to – it's not going to happen. So –

NGUYEN: Yeah –

COX: - what he did – what he did say was, you know, when you do look at it, at the split because

what I was saying to him towards the end of the conversation, this was over the course of

like three hours.



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NGUYEN: Yeah.

COX: But, um, but I was saying towards the end of the conversation was what we should be

focusing on is making money and doing what we're good at. I'm good at delivering stuff. Tony's good at delivering stuff and at the sort of soft skills and the administration side of it, behind it. You're good at, um, dealing with people and Andrew's the PM. Let's all come together and do what we do well and let's not fuckin' waste our time trying to do things that we don't know how to do. Yes we've been trying to tell them just sort of get back in

your box, forget the (UNDECIPHERABLE).

NGUYEN: Yeah, stick to what you know, yeah.

COX: Stick to what you know and – and we'll all make a bit of money. So –

NGUYEN: Was he – did he look disappointed or anything like that or is he trying –

COX: Oh he is a bit disappointed because like ultimately what he's thinking is he gets Project HQ

through the door doing something and then probably what he'll do is he'll get somebody that knows where they're at on board. You know he's – if he can figure out how to start it and do one thing successfully then what he'd be looking at doing in the future is just getting

people on board to – to run the thing for him. I – I'm – what – he didn't say –

NGUYEN: No he –

COX: No, no, he didn't say any of that.

NGUYEN: Yeah.

COX: When I suggested that he laughed and said 'that's ridiculous. I've got no intentions of



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anything like that there. Um, all I want is, um, the – they'll never give too much work RJS you know they're only ever capital and a couple of million dollars' worth of work but if we had of used Project HQ then we could have took on more scope'. That's basically - that was what he was trying to sell to me but I think that's bullshit.

NGUYEN: No, of course – of course. It grows, the business grows. It's not going to cap. Yeah this

year's capped. Next year it's going to be capped at another extra bill on top of last year and

then it - that's how a business grows.

COX: Yeah.

NGUYEN: Yeah. It's just like what Ant told you. Yeah it's a small um business that's growing, like

yeah. Everyone knows it small.

COX: Yeah.

NGUYEN: Like it will get big. Like everyone knows okay we've got potential, like – yeah.

COX: Yeah, so anyway I left it that he can either deliver or he can't. You know he can – he can

put that man on a plate and we've – we've got a good opportunity to do something and if he doesn't then we'll price the work anyway and by the sounds of it, Gayed doesn't know his ass from his elbow and he needs somebody on board to do the work. I think that's really what's going on here is, um, Gayed is sort of fuckin' um – 'cause – 'cause Ross Dean rang

Wollstonecraft and how, um, they need somebody like RJS to sort of help the PM out and it would be good little project over a period of time and it, you know, if somebody like us was on board and it'll help guarantee success. So basically I'd say Ben could be just, um, making this shit up on the hope that he'd get another Macdonaldtown. You know get paid

him yesterday about David Bowers for Canley Vale and he started talking about

for doing nothing.



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NGUYEN: Yeah, yeah like he – oh –

COX: So unless – so unless he and I made that clear to him. Unless the – unless the PM's on

board and he manipulates the tender and he tell us to fuckin' – the prices of the other people and he does this. You know unless he does all of that there then we have nothing really to

talk about.

NGUYEN: But does – does he seem - did he – does he know you've done this before?

COX: No but I – I was – as I was saying I was thinking shit I could (UNDECIPHERABLE) too

experienced in this.

NGUYEN: That's what I'm saying I go –

COX: So what (UNDECIPHERABLE) sake, (UNDECIPHERABLE)sake, you know who cares.

NGUYEN: Yeah who cares, yeah. It's just the way – yeah he can't put two and two, yeah.

COX: So -

NGUYEN: It's just the way he think, yeah.

COX: Sure – and if – and even if he - like he can't – he can't put two and two together 'cause they

keep – you pulled up an email from Hornsby about um, um, Brefni going for a delay payment or something and the letter was to Abdul and I was like who's that and he said the

PM, and I go, yeah, yeah, yeah you're man, yeah.

NGUYEN: 'Cause, yeah.



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COX: He – he wouldn't – he can't put two and two together on that one but, um, um, and then the

other thing he asked me if TCQ paid and I said no and just because if I'd said yes and then

he made his right to pretend that he had something to do with it.

NGUYEN: Yeah, just keep saying no. Just say no I haven't. We're – we're going to go yeah.

COX: Yeah, yeah.

NGUYEN: Yeah because he'll never know that we got paid or not.

COX: So what – then he started – then he started talking about – started talking about going over

and cutting up the platforms with the grinder and I said fuck that, let's just get some petrol

bombs and go and burn the - the office.

NGUYEN: (LAUGHS)

COX: Do you know, just to let him think I'm a bit of a lunatic.

NGUYEN: Yeah, yeah, yeah, yeah. Well, yeah, anyway.

COX: See what happens. If he comes – if he – if he comes good then it could be good then if he

doesn't he doesn't.

NGUYEN: No exactly. It's either, yeah it doesn't, yeah we know that we – Ben is – is not - he's not as

what he seems, sounds out to be I think.

COX: Well, maybe he – he could be. Who knows he might – he might be.



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NGUYEN: Oh.

COX: He seemed adamant that he was going to get the PM on board and I made it very clear what

my – my understanding of on board is.

NGUYEN: Yeah.

COX: So we'll see.

NGUYEN: Yeah, we'll see, yeah, who knows, we'll see, yeah. No worries –

COX: Anyway that'll do.

NGUYEN: Alright um –

COX: So, eh, you're going up Monday, I'll go Tuesday.

NGUYEN: Are ya? Yeah, yeah I'll go on Monday. I'll start the boys, um, yeah I'll start the boys.

Do bits and pieces. I'll run Nathan through it. Um, and then yeah Tuesday it's probably just

babysitting. I don't think you'll have to do all day.

COX: So if – if you go up Monday I'll go up Tuesday morning.

NGUYEN: Yeah.

COX: I'm – I – I've got that site visit Wednesday which I'll go to.

NGUYEN: I'll go Wednesday yeah.



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COX: And then Tommy's up there Thursday so I'll go up with him.

NGUYEN: Thursday, yeah okay. Thursday and then Friday I'll go up. We'll see how we go. Yeah

Friday I'll go up just to prep up for the next week.

COX: We'll see how we go.

NGUYEN: Actually we'll both - do you want to go both on Friday and we can prep up for next week?

COX: Yeah, you know what we need to do? We need to do the shop drawings. We need to mark

up those shop drawings based on where the pads were poured.

NGUYEN: Yeah so – oh yeah I'll do that tomorrow. On Monday I'll mark up on the drawing and then

I'll - yeah I'll do (UNDECIPHERABLE) for that.

COX: I'm not going to push Fabinox anyway. I'll let them drag it out for a while. Like we'll give

them the -

NGUYEN: We could do (UNDECIPHERABLE).

COX: Yeah 'cause – they're normally at the start anyway so I'll just, um, I'll just not push them

for those shot drawings.

NGUYEN: Yeah, yeah.

COX: Right what I'll do I'll let you go, I'll give it a crack.

NGUYEN: Alright, alright, yeah okay. Alright. I'll chat to you later.



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COX: Alright, alright, alright.

NGUYEN: Bye.

COX: Bye.

CALL ENDS